

XYIS Office Hours Summary

August 9, 2023

Model Updates

BRI Model: The Timothy Plan and Eventide mutual funds used in this model have been closed to new advisors for some time. In July, these funds were closed to existing Schwab advisors as well, without notice. We have rebuilt the model by replacing the Timothy Plan Mutual Funds with Timothy Plan ETFs and retaining the Inspire ETF (BIBL) to round out the equity sleeve. For fixed income, we've completely replaced the BRI fixed income sleeve with that of the Core Model's fixed income sleeve. This change is effective as of August 1, 2023 and the full allocation can be viewed in the XYIS Model Due Diligence Kit.

TD/Schwab Transition

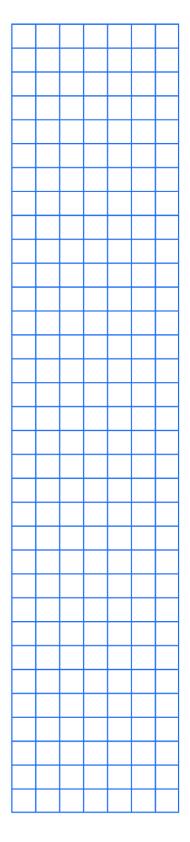
Dates and Events to Note

- August 11, 2023: Cutoff for TD paperwork to be submitted to XYIS.
- August 28, 2023 September 8, 2023: XYIS trading will be paused. We will still be able to handle cashiering requests, but we will pause rebalancing and model changes.
- September 2, 2023 September 4, 2023: Account transition.

Advisors can visit <u>welcomeadvisors.schwab.com</u> for updates and upcoming events.

Investment Proposal Updates (Coming Soon!)

Orion made some updates to Advisor Portal which gave us the opportunity to create a new and improved Investment Proposal. We are putting on the finishing touches and will send out instructions for using the new template when it is live.



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Two key changes to note:

- 1) The data entered in the account comparison tool will now appear in the proposal!
- 2) We will now have a full Investment Policy Statement included!

Who wants some CE?

Introducing a new webinar series by XYIS, and yes they are CE approved! Join XYIS and some familiar faces from around the industry for these learning opportunities. More topics will be announced soon. We hope to see you there!

Growth Award

Natalie Miller of Grit & Lavender Financial Planning in Brighton, MI is the July 2023 growth award winner for the largest percentage increase in AUM month-over-month. Congratulations!

Important Dates

CE Webinar

Wednesday, August 23rd at 10 a.m. MST. Register here!

XYIS Office Hours

Wednesday, September 13th at 9 a.m. MST. Register here!

XYPN LIVE

Stop by and say Hi! - Our booth on Exhibit Hall Day!

Learn with us! - *Name Your Investment Philosophy & Better Communicate Your Value* presented by Jeff Snodgrass and Mario Nardone (Thursday, September 21st at 8:30 AM EST)

You can also view the entire <u>XYPN Membership Calendar</u> as well as the <u>XYIS knowledge base</u> for more information and past event recordings.